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Supplement to

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Country - Poland/China/USSR
Subject - Polish-Chinese Trade Agreement/Soviet Promotion
Place Acquired - [REDACTED]
Date Acquired - [REDACTED]
Date of Information - Early October 53

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1. "The following comments date through early October 1953.
2. "Under the general trade agreement [concluded August 1953] between Poland and China, the Polish Government was obliged to accept imports of Chinese goods as payments for goods and services delivered by Poland to China. Within the frame of this agreement the Polish Government has concluded a separate transaction with the Chinese Government under which China will increase her exports to Poland during the next two years. It is understood that the Polish-Chinese turnover during the year 1953 will be nine times as big as that during the year 1950.
3. "The transaction is not particularly advantageous to Poland. It deprives her of a good source of hard foreign currencies, which exports of Polish goods to Western countries would assure. Poland is now compelled to direct the great flow of her exports to China and to receive in exchange not hard currencies but Chinese goods. The only advantage in the transaction is that Poland in this way will receive considerable quantities of certain raw materials, mainly metal ores and oil-producing plants and nuts. The Chinese exports will also include tea (to the amount of a full two-year supply for the Polish market), rice and tobacco.
4. "The Polish-Chinese trade exchange is receiving extensive publicity. An exhibition of Polish industry, in which all State-run export companies will participate, is to be opened in Peking very soon [date not specified] and in November 1953 moved to Shanghai. It is said that the exhibition is being prepared with great care.
5. "The Polish administration of foreign trade is to start publishing all its advertising leaflets (export propaganda) in the Chinese language, in addition to the English, French, Russian, Spanish and German used at present. For this purpose Chinese type setters have already been engaged by the State publishing houses involved.

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6. "Lessons in the Chinese language (several dialects) are to be introduced in some of Poland's secondary schools and military colleges. The personnel of state-operated export companies are encouraged to learn Chinese. Salary raises are promised to those who pass proper examinations.
7. "All this is being done on Soviet inspiration. The USSR is doing her utmost to bind China closer to the Soviet-controlled part of Europe and to convince China of the great benefits which may be drawn from solid cooperation with the Soviet Bloc. Everything is being done therefore to pave the way for smooth and profitable relations - usually at the expense of the European Satellites."

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